

MD ANALYSIS

CA 5-Jap May Analysis

Constitutional Area 5-Japan Leader: Open

July 2019 to May 2020 (11 months) Results

| CA 5-Ja | 2015-2016 | 2016-2017 |
|-----------------|-----------|-----------|
| New Clubs | 13 | 9 |
| Charter Members | 345 | 260 |
| New Members | 12338 | 8268 |
| Drops | 7455 | 7507 |
| Net Growth | 5574 | 1482 |

May (Only Results)

| CA 5-Ja | May-17 |
|-----------------|--------|
| New Clubs | 1 |
| Charter Members | 21 |
| New Members | 416 |
| Drops | 866 |
| Net Growth | -377 |

Statement for 4th Quarter Results(previous 3 years)

| CA 5-Ja | 2016-2017 4th Qtr |
|-----------------|----------------------|
| New Clubs | 4 |
| Charter Members | 99 |
| New Members | 1880 |
| Drops | 7385 |
| Net Growth | -5206 |

MD Wise Analysis

| MD | GMT Area | CA 5-Jap | 2015-2016 | 2016-2017 |
|--------------|----------|-----------------|-----------|-----------|
| 335 | Japan | New Clubs | 2 | 0 |
| | | Charter Members | 51 | 0 |
| | | New Members | 1617 | 988 |
| | | Drops | 839 | 937 |
| | | Net Growth | 890 | 121 |
| 334 | Japan | New Clubs | 1 | 3 |
| | | Charter Members | 28 | 73 |
| | | New Members | 1845 | 1450 |
| | | Drops | 1442 | 1215 |
| | | Net Growth | 477 | 389 |
| 336 | Japan | New Clubs | 1 | 1 |
| | | Charter Members | 23 | 47 |
| | | New Members | 2305 | 1234 |
| | | Drops | 1069 | 1179 |
| | | Net Growth | 1313 | 154 |
| 337 | Japan | New Clubs | 2 | 1 |
| | | Charter Members | 43 | 26 |
| | | New Members | 1792 | 1301 |
| | | Drops | 1201 | 1211 |
| | | Net Growth | 678 | 212 |
| Total | | New Clubs | 6 | 5 |
| | | Charter Members | 145 | 146 |
| | | New Members | 7559 | 4973 |
| | | Drops | 4551 | 4542 |
| | | Net Growth | 3358 | 876 |

May (Only) Results

| MD | GMT Area | CA 5-Jap | May-17 |
|--------------|-----------------|---|--|
| 335 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 73 158 -73 |
| 334 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 69 110 -38 |
| 336 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 58 139 -79 |
| 337 | Japan | New Clubs Charter Members New Members Drops Net Growth | 1 21 69 162 -52 |
| Total | | New Clubs Charter Members New Members Drops Net Growth | 1 21 269 569 -242 |

Statement for 4th Quarter Results (previous 3 years)

| MD | GMT Area | CA 5-Jap | 2016-2017 4th Qtr |
|--------------|-----------------|---|----------------------------------|
| 335 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 259 1029 -711 |
| 334 | Japan | New Clubs Charter Members New Members Drops Net Growth | 2 47 299 1391 -1036 |
| 336 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 329 964 -618 |
| 337 | Japan | New Clubs Charter Members New Members Drops Net Growth | 2 41 289 956 -599 |
| Total | | New Clubs Charter Members New Members Drops Net Growth | 4 88 1176 4340 -2964 |

MD Wise Analysis

| MD | GMT Area | CA 5-Jap | 2015-2016 | 2016-2017 |
|-------|----------|-----------------|-----------|-----------|
| 330 | Japan | New Clubs | 2 | 1 |
| | | Charter Members | 61 | 30 |
| | | New Members | 1060 | 838 |
| | | Drops | 1002 | 766 |
| | | Net Growth | 182 | 151 |
| 331 | Japan | New Clubs | 1 | 0 |
| | | Charter Members | 20 | 0 |
| | | New Members | 734 | 499 |
| | | Drops | 509 | 478 |
| | | Net Growth | 263 | 40 |
| 332 | Japan | New Clubs | 1 | 0 |
| | | Charter Members | 21 | 0 |
| | | New Members | 1084 | 898 |
| | | Drops | 554 | 607 |
| | | Net Growth | 573 | 329 |
| 333 | Japan | New Clubs | 3 | 3 |
| | | Charter Members | 98 | 84 |
| | | New Members | 1901 | 1060 |
| | | Drops | 839 | 1114 |
| | | Net Growth | 1198 | 86 |
| Total | | New Clubs | 7 | 4 |
| | | Charter Members | 200 | 114 |
| | | New Members | 4779 | 3295 |
| | | Drops | 2904 | 2965 |
| | | Net Growth | 2216 | 606 |

May (Only) Results

| MD | GMT Area | CA 5-Jap | May-17 |
|--------------|-----------------|---|---|
| 330 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 61 72 -9 |
| 331 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 22 32 -8 |
| 332 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 30 61 -26 |
| 333 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 34 132 -92 |
| Total | | New Clubs Charter Members New Members Drops Net Growth | 0 0 147 297 -135 |

Statement for 4th Quarter Results (previous 3 years)

| MD | GMT Area | CA 5-Jap | 2016-2017 4th Qtr |
|--------------|-----------------|---|--|
| 330 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 6 207 721 -499 |
| 331 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 126 386 -255 |
| 332 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 148 703 -507 |
| 333 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 5 223 1235 -981 |
| Total | | New Clubs Charter Members New Members Drops Net Growth | 0 11 704 3045 -2242 |

